



## Support Your Mission & Reduce Operating Costs

*Trane's solutions help you improve the bottom line, address critical infrastructure needs, and provide energy security and resiliency*

Trane® provides a range of solutions to operate, maintain, and modernize efficient and sustainable systems and facilities through our GSA Federal Supply Schedule Multiple Award Schedule (MAS) contracts and our dedicated Federal ESPC/UESC team. As one of the world's largest manufacturers/integrators of energy efficient HVAC equipment and BAS/EMCS controls, Trane has the technical expertise to optimize energy efficiency, peak demand, and renewable power generation in federal facilities. We build, test, certify, implement, and service best-in-class equipment with optimized full and part-load efficiency.

Our systems and software comply with the cyber-security requirements of the Risk Management Framework (RMF) process allowing connection with the Department of Defense networks and enabling resilient and integrated solutions. Trane is also a vendor-neutral ESCO and we install, integrate and commission, then service and manage other manufacturers' systems. Trane provides BAS/EMCS system integration through both open (i.e. BACnet, LON, Modbus®) and proprietary control protocols. We leverage our controls expertise to connect the resilient systems upon which modern federal sites rely. We understand how components work together to provide cleaner, more comfortable air, and an economical and efficient building environment.

## The Trane Advantage: Contract with a Valued Partner

- **National Association of Energy Services Companies (NAESCO) accredited Energy Services Company (ESCO)**
- **DOE-Qualified ESCO since 1999**
  - FEMP Presidential and Multiple Energy/Water Management Awards
  - Ability to support continuity of operations/minimize disruptions through the Critical Systems Rental Program
  - Experience leveraging ESPC ENABLE program to identify and implement energy saving projects quickly and efficiently
  - Dedicated Federal ESPC/UESC team including DOD Risk Management Framework (RMF) Specialist and Renewable and Resilient Energy and Power Systems Team
- **GSA Schedule Contract Holder**
  - 20+ Year GSA Schedule contract holder with over \$335M in reported sales
  - 7,000+ GSA Schedule task orders completed supporting federal, state, and local Governments
  - \$45M+ state and local Government orders under GSA Schedule Cooperative Purchasing
  - Cooperative Purchasing and Disaster Purchase Certified
  - 100% of Assessing Officials recommend Trane for similar requirements based on past performance CPARS ratings
- **500+ CONUS/OCNUS offices**
- **World Class Experience Modification Rating of 0.55 (Experience Modification Rating)**

## GLOBAL MANUFACTURER AND FULL SERVICE PROVIDER

- Original Equipment Manufacturer (OEM) for majority of our GSA Schedule product offerings. OEM products backed by extensive manufacturer warranties.
- Services and products leveraged to reduce operating costs/ achieve baseline energy reductions by over 30% in Federal facilities worldwide.
- Operational oversight, related O&M, service-repair, and installation support coordinated, dispatched, and monitored by local service staff; 2,750+ community-based, Factory-Trained Service Technicians ready to respond to operational needs.

## TRUSTED PARTNER TO SMALL BUSINESS CONCERNS

- Pledged commitment to inclusive sourcing through WEConnect International
- Consistent outreach efforts to Women-Owned, Minority-Owned, HUBZone, and Disabled Veteran-Owned trade associations/business development organizations
- 50%+ of Subcontract awards to small business concerns awarded via GSA Schedule contracts.

## 2020 AMERICA'S MOST TRUSTED HVAC BRAND



Trane is ranked as **America's Most Trusted® HVAC brand** for the sixth consecutive year.

*"Earning and maintaining the trust of customers is central to the success of any business. For a brand to retain the top rank in the America's Most Trusted Study year after year reflects the attention and dedication given to customers. Trane earning the top rank for six years in a row reflects the confidence consumers hold in this brand."*

Eric Snider, Ph.D.  
President & Chief Research Officer, Lifestory Research

\*Trane was named America's Most Trusted HVAC brand by Lifestory Research, a national research firm, based on a 2019 study of 11,000 consumers actively shopping or considering a product as compared with peer organizations of like size and complexity.

## CONTRACTING VEHICLES



**Department of Energy, ESPC IDIQ**

**US Army Corp of Engineers, ESPC MATOC**

**GSA Schedule MAS Contracts**

- Total Solutions
- Facility Maintenance & Repair

**DUNS: 126365795**

NAICS: 238910, 238990, 334290, 334512, 541690, 561210, 221330,  
238210, 238220, 333415, 333413, 423720, 423730, 423740, 541330,  
541350, 811310

PSC Codes: AG86, AG83, B540, S216, AG81, H945, J045, B543, K041

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**GSA Schedule**

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Visit [Trane.com/government](http://Trane.com/government) for more information



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit [trane.com](http://trane.com) or [tranetechnologies.com](http://tranetechnologies.com).

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